## **HOGAN & HARTSON**

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FEBERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

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September 1, 1993

#### BY HAND DELIVERY

GARDNER F. GILLESPIE

PARTNER

DIRECT DIAL (202) 637-8796

William Caton, Acting Secretary **Federal Communications Commission** 1919 M Street N.W. Washington, D. C. 20554

Re: MM Docket No. 93-215

Dear Mr. Caton:

On behalf of Prime Cable, Harron Communications Corp., Georgia Cable Partners, Atlanta Cable Partners, L.P., Wometco Cable Corp., and the Coalition of Small System Operators, we hereby supplement their Comments on Cost-of-Service, submitted on August 25, 1993. This supplement consists of revised Exhibits 2 and 3 to the Comments, which are printouts of proposed cost-of-service models. Kindly include this supplement in the referenced docket. A copy of the diskette on which the models are contained is being hand delivered, along with a copy of this letter, to William H. Johnson, Deputy Chief of the Mass Media Bureau.

Respectfully submitted,

Enclosure(s)

Chairman James H. Quello (w/encl.)

Commissioner Andew C. Barrett (w/encl.) Commissioner Ervin S. Duggan (w/encl.)

William Johnson (w/encl./diskette)

Alexandra Wilson (w/encl.)

Jay Atkinson (w/encl.)

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SEP - 1 1993

## COST OF SERVICE MODEL GENERAL INSTRUCTIONS

# FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

- 1. Enter information only on Worksheet I ("GO TO" Page 1 and the continuation on Page 2) and Worksheet II ("GO TO" Page 3).
- 2. Enter information only in white areas. Shaded areas are for fixed constants or for automatic calculations.

# COST OF SERVICE MODEL INSTRUCTIONS FOR COMPLETING SPECIFIC WORKSHEETS

- I. WORKSHEET I Enter all data based on financial history for the past year.
  - A. Basis of Data Entered: Enter the basis of the information that your are using, *i.e.*, Accounting by Franchise, Accounting by System, Accounting by System Group, Accounting by Multiple System Groups, or Consolidated Accounting (in cell A:A10 of the spreadsheet).
  - B. Revenue, Subscribers, Channels, and Rates
    - 1. General instructions pertaining to all categories:
      - a. Place information in areas specified for the following:
        - (1) Basic Tier (Column H)
        - (2) CPS Tier (Column J)
        - (3) Equipment (Column L)
        - (4) Additional Outlets (Column N)
        - (5) Installation (Column P)
        - (6) PPV/PPC (Column R)
        - (7) Other 1 (Column T)
        - (8) Other 2 (Column V)
        - (9) Other 3 (Column X)
        - (10) Other 4 (Column Z)
        - (11) Pay Services (Column AB)

- b. If you have no information to include in any of the four columns designated "Other," leave those areas blank. If you wish to include information in one or more of the "Other" categories, you may do so. You may also identify the category, if you wish, in the space (cell) just above the word "Other."
- 2. Enter revenues in each category that is applicable in the columns identified above in IB1(1) IB1(11).
- 3. Enter subscribers in each category that is applicable in the columns identified above in IB1(1) IB1(11).
- 4. Enter channels in each category that is applicable in the columns identified above in IB1(1) IB1(11).
- 5. Enter rates in each category that is applicable in the columns identified above in IB1(1) IB1(11).
- 6. If unusual revenues are included in the financial statements used as your basis, you may include adjustments to normalize your revenues. Enter those adjustments as "Norm Adjs" in Column C.
- B. Basis of Data Entered: Enter the basis of the information that your are using, *i.e.*, Accounting by Franchise, Accounting by System, Accounting by System Group, Accounting by Multiple System Groups, or Consolidated Accounting (in cell A:A10 of the spreadsheet).

#### C. Operating Expenses

- 1. In Column B, enter total expenses from your records for each expense category identified in Column A.
- 2. Enter adjustments needed, if any, to "normalize" your data in Column C.
- 3. Enter all direct allocations you can identify.
  - a. Indicate whatever amounts you can directly allocate to specific services by entering the appropriate amount in the columns identified above in IB1(1) IB1(11). CAUTION: Check to be sure the sum of all amounts directly allocated to specific services for any single expense category does not exceed the total amount you entered for the category in Column B. If negative numbers appear in any of the shaded default allocation columns (G, I, K, M, O, Q, S, U, X, Z, AA, and AC), you have allocated too much.

- b. If you can identify no direct allocations, the model will compute allocations for you according to the default methodology specified in Column F as "Alloc Type." (A = allocated on the basis of revenue; B = allocated on the basis of subscribers).
- c. If you can allocate only part of the total expense category, you should do so. The model will allocate the difference between the amount you have allocated directly and the total expense category (as adjusted). (A = allocated on the basis of revenue; B = allocated on the basis of subscribers).
- D. Annual DSOC Amortization, Depreciation, and "Other" These areas will be included after completing Worksheet II because some calculations are based on information you will supply in Worksheet II.

#### II. WORKSHEET II

- A. Tax Information
  - 1. Enter the applicable corporate federal tax rate.
  - 2. Enter the applicable state tax rate.
- B. System Life Information Enter current year.
- C. Cost of Capital
  - 1. Enter actual amounts of all debt and equity. Additional categories have been provided for your use as needed.
  - 2. Enter the annual cost of each debt and equity entry you have included.
- D. For Systems & Portions of Systems You Built
  - 1. On line identified as "Original Construction Cost" enter the original cost of construction for all portions of the system you have built (as opposed to those you have acquired).
  - 2. On the line identified as "Plus: Rebuilds and Upgrades," enter the original cost of any rebuilds and upgrades you have built (as opposed to those that were included in systems you have acquired).

- 3. On the line identified as "Budgeted 12 Month Constr.," enter the full amount you have budgeted for new construction, including upgrades and rebuilds, for the next 12 months. Note: This represents construction you expect to accomplish in the next year. You should include all anticipated construction costs in the next 12 months for 100% of the system, i.e., associated with both systems/portions of systems you have built and systems/portions of systems you have purchased.
- 4. On the line identified as "Average Age of Plant (Years)," enter the estimated average age of all systems and portions of systems you have built (as opposed to acquired).
- 5. On the line identified as "Accumulated Deficit," enter 100% of the accumulated deficit (less any interest cost associated with acquisition), if any, for systems/portions of systems that you have built (as opposed to acquired).
- E. On the line identified as "Accumulated Deferred Income Taxes," enter the amount of accumulated deferred income taxes, if any, applicable to all systems/portions of systems whether they were purchased or built by you.
- F. On the line identified as "Customer Deposits," enter the total amount of customer deposits, if any, for all systems/portions of systems whether acquired or constructed.
- G. On the line identified as "Current Inventory," enter the total cost of your current inventory.
- H. For Systems and Portions of Systems You Purchased
  - 1. On the line identified as "System Classification," enter the number (1, 2, 3, or 4) which corresponds to the category listed on the next four lines (Large Urban, Suburban, Small Town Urban, or Rural) that most accurately describes the overall system/portions of systems you acquired (as opposed to constructed).
  - 2. On the line identified as "Aerial Miles," enter the total aerial plant miles included in systems/portions of systems you acquired (as opposed to constructed).
  - 3. On the line identified as "Underground Miles," enter the total underground plant miles included in systems/portions of systems you acquired (as opposed to constructed).
  - 4. On the line identified as "Average Age of Plant & Equip (Today)," enter the estimated overall average age for all systems/portions of systems you acquired (as opposed to constructed).

- 5. On the line identified as "Average Year of Acquisition," enter the estimated overall average year of acquisition for all systems/portions of systems you acquired (as opposed to constructed). For example, if approximately 1/2 of your acquired plant was purchased in 1990 and 1/2 was purchased in 1988, then enter 1989 as the estimated average age.
- 6. On the line identified as "Total Homes Passed," enter the total homes passed associated with all systems/portions of systems you acquired (as opposed to constructed).
- 7. On the line identified as "Total Subscribers," enter the total subscribers associated with all systems/portions of systems you acquired (as opposed to constructed). If 100% of the systems you currently own were purchased, as opposed to constructed by you, with the possible exception of improvements to or rebuilds of previously constructed plant, this number will be the same as the total basic subscribers you entered on Worksheet I. If that is not the case, you will need to indicate the number of subscribers you attribute to the systems/portions of systems you purchased.
- 8. On the line identified as "Number of Active Channels," enter the total number of channels offered in systems/portions of systems you acquired (as opposed to constructed).
- 9. On the line identified as "Annual Revenues," enter the total revenues associated with all systems/portions of systems you acquired (as opposed to constructed). If 100% of the systems you currently own were purchased, as opposed to constructed by you, with the possible exception of improvements to or rebuilds of previously constructed plant, this number will be the same as the appearing in Worksheet I in Column C which represents your total revenue (as adjusted) from all sources. If that is not the case, you will need to calculate and enter the total revenue you attribute to the systems/portions of systems you purchased.
- 10. On the line identified as "Annual Operating Expenses," enter the total operating expenses associated with all systems/portions of systems you acquired (as opposed to constructed). If 100% of the systems you currently own were purchased, as opposed to constructed by you, with the possible exception of improvements to or rebuilds of previously constructed plant, this number will be the same as that appearing in Worksheet I on the Operating Expense Subtotal line in Column C which represents your total operating expenses (as adjusted) from all sources. If that is not the case, you will need to calculate and enter the total expenses you attribute to the systems/portions of systems you purchased.
- 11. On the line which deals with "Converters in Use," enter "1" if any converters are in use and "0" if no converters are in use in the system/portions of systems you acquired (as opposed to constructed).

- a. If you entered "0" because no converters are used in the acquired systems/portions or systems, you have completed all entries required for Worksheet II. Proceed to section III of these instructions (Worksheet I Revisited Annual DSOC Amortization, Depreciation, and "Other").
- b. If you entered "1" because converters are used by some portion of the subscribers in acquired systems/portions of systems, enter the estimated percent of subscribers using system-owned standard (i.e., non-addressable) units and the percent of subscribers using addressable units in the appropriate boxes.

#### III. Worksheet I Revisited - Annual DSOC Amortization, Depreciation, and "Other"

#### A. Amortization and Depreciation

- 1. Enter any direct allocations you can identify.
  - a. Indicate whatever amounts you can directly allocate to specific services by entering the appropriate amount in the columns identified above in IB1(1) IB1(11). CAUTION: Check to be sure the sum of all amounts directly allocated to specific services for any single depreciation or amortization category does not exceed the total amount included for the category in Column B. If negative numbers appear in any of the shaded default allocation columns (G, I, K, M, O, Q, S, U, X, Z, AA, and AC), you have allocated too much.
  - b. If you can identify no direct allocations, the model will compute allocations for you according to the default methodology specified in Column F as "Alloc Type." (A = allocated on the basis of revenue; B = allocated on the basis of subscribers).
  - c. If you can allocate only part of your total amortization and depreciation, you should do so. The model will allocate the difference between the amount you have allocated directly and the total expense category (as adjusted). (A = allocated on the basis of subscribers).
- 2. Enter in Column C adjustments needed, if any, to "normalize" the totals which have been calculated.

#### B. "Other"

1. Enter the total amount of other unidentified cost items to be allocated, if any, from your records in the row marked "other" under the line designated for Depreciation.

- 2. Include any normalizing adjustments in Column C.
- 3. Proceed with direct allocations as described above ID1a(1)-ID1a(3). CAUTION: Check to be sure the sum of all amounts directly allocated to specific services for this category does not exceed the total amount included for the category in Column B. If negative numbers appear in any of the shaded default allocation columns (G, I, K, M, O, Q, S, U, X, Z, AA, and AC), you have allocated too much.

COSINST.DOC (for use with HHLONGA & HHSHORTA)

- 2. Include any normalizing adjustments in Column C.
- 3. Proceed with direct allocations as described above ID1a(1)-ID1a(3). CAUTION: Check to be sure the sum of all amounts directly allocated to specific services for this category does not exceed the total amount included for the category in Column B. If negative numbers appear in any of the shaded default allocation columns (G, I, K, M, O, Q, S, U, X, Z, AA, and AC), you have allocated too much.

COSINST.DOC (for use with HHLONGB & HHSHORTB)

31-Aug-93

200 Ti Cost of Service Analysis Template - Long Form Use on Franchise, System, or Consolidated Accounting Basis

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VORKSHEET II						For Systems & Portions You Purchas	ed
ax Information			For Systems & Portions	of SystemsYou Built		Acquisition Information	Entry
ed Tax Rate	34.00%		Construction Information		900	System Classification	600000000000000000000000000000000000000
tate Tax Rate	6.00%		Original Construction Co		<b>20</b>	If Large Urban Enter 1	500000000000000000000000000000000000000
OHEOGRA TOLEN	37.56%		Plus: Rebuilds & Upgrad			If Suburban Enter 2	
Said fall and the said and the			****		~	If Small Town Urban Enter 3	200
			Budgeted 12 Month Con	etr. \$300.00	<b>7</b> 0	If Flural Enter 4	
System Life Information			Average Age of Plant (Ye		2	Aorial Miles	140
	42		Accumulated Deficit		io l	Underground Miles	
	k 12 12				2.1	Average Age of Plant & Equipt (Today)	
Other Info			Accumulated Deferred To	exes	ō	Average Year of Acquisition	190
						Total Homes Passed	47.0
N Extens	35.00		Customer Deposits	T	0	Total Subscribers	29.00
Current Year	1993				_	Number of Active Channels	
			Current Inventory	\$600,0	00	Annual Revenues	\$9,437,0
						Annual Operating Expenses	\$5,609,0
						Converters in Use ? Yes=1 No=0	
			Current Acquired Plant V	alue !		If No End of Worksheet	
			200 (000)			If Yes Percent of Subs With:	
			F=		<del>-</del>	System Owned Standard Units	
				up/Operating Costs Amour		System Owned Addressable Units	20
Cost of Capital	Actuals	Adie			Annual cost %		9
Debt Capital	\$12,921,115	, wile			8.00%		á
Equity	7.452.595				25.00%		8
Other 1	,,,					Mark with the control of the control	3
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Other 3			processor			Additional and the second	
Other 4							
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Revenue Requirement - Basic	
WorkSpace	
Rate Base Allocation % Based on Revenue	72.08%
Rate Base Computation	
Net Plant	\$9,094,459
OPUC	216,170
Inventory	432,341
Deferred Start – up & Operating Costs	549,644
Less: Accumulated Deferred inc Taxes	0
Less: Customer Deposits	0
Total Pate Base	\$10,292,614
Plate of Return	ļ
Return on Total Rate Base	\$1,463,456
Income Taxes on Return of Equity	327,545
Plus: Operating Expenses	\$3,396,975
Plus: Plant Depreciation	2,483,145
Plus: CPUC Depreciation	18,014
Plus: DSOC Amortization	183,215
SubTotal	\$7,874,350
Revenue Related Taxes & Bad Debts %	63,441
Total Revenue Required	\$7,967,791
Current Basic Revenue	\$6,800,000
Over /Under	\$1,157,791
Over/Under Per Sub/Month	\$3.33

Revenue Requirement - CPS  Wartspace  Puts Base Allocation & Resed on Revenue	
	******
Rate Base Allocation % Based on Revenue	0.009
Pate Base Computation	
Net Plant	Ś
Net CPUC	
knyentory	
Deferred Start-up & Operating Costs	
Less: Accumulated Deferred Inc Taxes	
Less: Customer Deposits	
Total Rate Base	\$
Rate of Return	
Return on Total Rate Base	
Income Taxes on Return of Equity	
Plus: Operating Expenses	
Plus: Plant Depreciation	
Plus: CPUC Depreciation	
Plus: DSOC Amortization	
9ub Total	
Revenue Related Taxes & Bad Debts %	
Total Revenue Required	
Current CPS Revenue	•
Over/Under	

Revenue Requirement - Equipment	
WorkSpace	
Rate Base Allocation % Based on Revenue	5.19%
Plate Base Computation	_1
Net Plant	\$655,336
Net CPUC	15,577
Inventory	31,154
Deferred Start - up & Operating Costs	39,607
Less: Accumulated Deferred Inc Taxes	(
Less: Customer Deposits	
Total Plate Base	\$741,674
Rate of Return	
Return on Total Plate Base	\$105,458
Income Taxes on Return of Equity	23,603
Plus: Operating Expenses	\$449,516
Plus: Plant Depreciation	194,600
Plus: CPUC Depreciation	1,290
Plus: DSOC Amortization	13,202
SubTotal	\$787,674
Revenue Related Taxes & Bad Debts %	417
Total Revenue Required	\$798,08
Current Equipment Revenue	\$490,000
Over/Under	\$298,09

Revenue Requirement Additional Outlet Fees	
WorkSpace	
Rate Base Allocation % Based on Revenue	
Hate Base Allocation % Based on Hevenue	3.66%
Rate Base Computation	
Net Plant	\$461,410
Net CPUC	10,967
Inventory	21,935
Deferred Start - up & Operating Costs	27,886
Less: Accumulated Deferred inc Taxes	0
Less: Customer Deposits	0
Total Rate Base	\$522,199
Rate of Return	
Return on Total Rate Base	\$74,249
Income Taxes on Return of Equity	16,618
Plus: Operating Expenses	\$135,221
Plus: Plant Depreciation	39,733
Plus: CPUC Depreciation	914
Plus: DSOC Amortization	9,295
SubTotal	\$276,030
Revenue Related Taxes & Bad Debts %	146
Total Revenue Required	\$276,176
Current Additional Outlet Fees	\$345,000
Over/Under	(\$66,824

Revenue Requirement – Installation WorkSpace		
Rate Base Allocation % Based on Revenue	1.43%	
Rate Base Computation		
Net Plant	\$180,552	
Net CPUC		
Inventory	8,583	
Deferred Start - up & Operating Costs	10,912	
Less: Accumulated Deferred Inc Taxes	1 (	
Less: Customer Deposits	(	
Total Flate Base	\$200,04	
Rate of Return		
Return on Total Rate Base	\$28,44	
income Taxes on Return of Equity	6,36	
Plus: Operating Expenses	\$173,99	
Plus: Plant Depreciation	15,54	
Plus: CPUC Depreciation	35	
Plus: DSOC Amortization	3,63	
SubTotal	\$228,35	
Revenue Related Taxes & Bad Debts %	12	
Total Revenue Required	\$228,47	
Current Installation Revenue	\$135,00	
Over/Under	\$93,47	

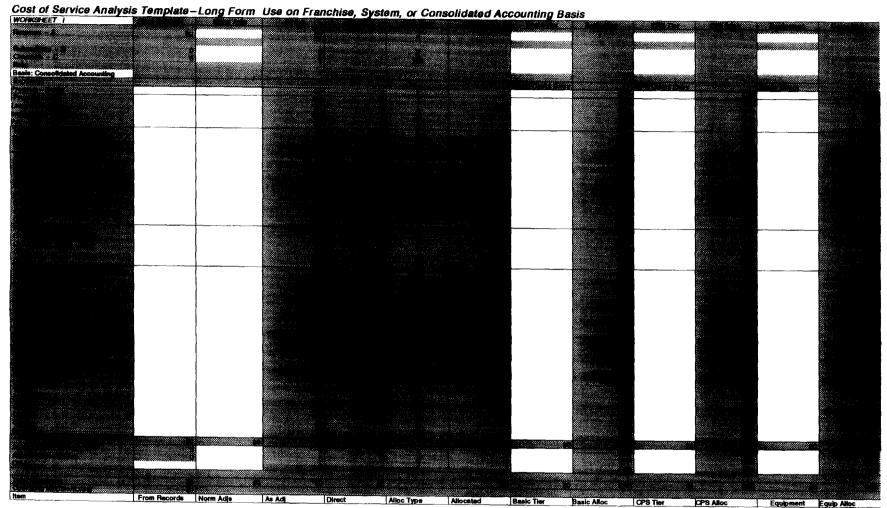
Revenue Requirement - Other 1 WorkSpace	ng r
Rate Base Allocation % Based on Revenue	1.59%
Pate Base Computation	
Net Plant	\$200,61
Net CPUC	4,76
Inventory	9,53
Deferred Start-up & Operating Costs	12,124
Less: Accumulated Deferred Inc Taxes	
Less: Customer Deposits	
Total Rate Base	\$227,04
Rate of Return	
Return on Total Flate Base	\$32,28
Income Taxes on Fleturn of Equity	7,22
Plus: Operating Expenses	\$141,47
Plus: Plant Depreciation	17,27
Plus: CPUC Depreciation	39
Plus: DSOC Amortization	4,04
SubTotal	\$202,69
Revenue Related Taxes & Bad Debts %	10
Total Revenue Required	\$202,80
Current Other 1	\$150,00
Over/Under	\$52.90

Revenue Requirement — Other 2 WorkSpace	
Rate Base Allocation % Based on Revenue	0.34%
Rate Base Computation	
Net Plant	\$42,797
Net CPUC	1,017
Inventory	2,036
Deferred Start-up & Operating Costs	2,587
Less: Accumulated Deferred Inc Taxes	0
Less: Customer Deposits	0
Total Plate Base	\$48,436
Rate of Return	
Return on Total Rate Base	\$6,987
Income Taxes on Return of Equity	1,541
Plus: Operating Expenses	\$948
Plus: Plant Depreciation	3,665
Plus: CPUC Depreciation	65
Plus: DSOC Amortization	962
SubTotal	\$14,009
Revenue Related Taxes & Bad Debts %	7
Total Revenue Required	\$14,016
Current Other 2	\$32,000
Over/Under	(\$17,984

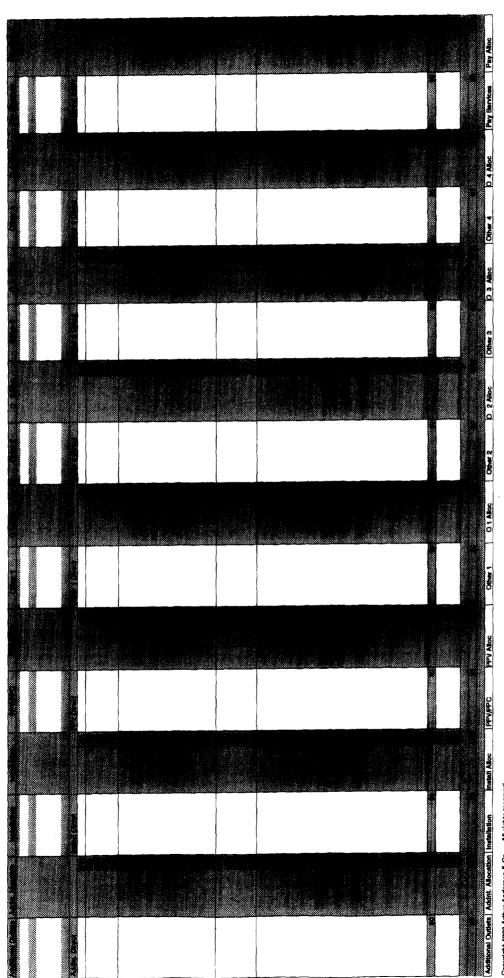
Revenue Requirement - Other 3	
Wortspace Rate Base Allocation % Based on Revenue	0.000
Hatte base Allocation > Based on Hevenue	0.00%
Plate Base Computation	i
Net Plant	\$0
Net OPUC	1 0
Inventory	(
Deferred Start – up & Operating Costs	(
Less: Accumulated Deferred Inc Taxes	(
Less: Customer Deposits	
Total Plate Base	\$
Rate of Return	
Return on Total Plate Base	\$
Income Taxes on Return of Equity	•
Plus: Operating Expenses	\$
Plus: Plant Depreciation	
Plus: CPUC Depreciation	
Plus: DSOC Amortization	
SubTotal	\$
Revenue Related Taxes & Bad Debts %	
Total Revenue Required	
Current Other 3	
Over/Under	

Revenue Requirement - Other 4	
WorkSpace	
Rate Base Allocation % Based on Revenue	0.26%
Plate Base Computation	
Net Plant	\$33,436
Net CPUC	795
Inventory	1,589
Deferred Start – up & Operating Costs	2,021
Less: Accumulated Deferred Inc Taxes	0
Lees: Customer Deposits	0
Total Rate Base	\$37,840
Rate of Return	
Return on Total Plate Base	\$5,380
Income Taxes on Return of Equity	1,204
Plus: Operating Expenses	\$741
Plus: Plant Depreciation	2,879
Plus: CPUC Depreciation	66
Plus: DSOC Amortization	674
SubTotal	\$10,944
Revenue Related Taxes & Bad Debts %	6
Total Revenue Required	\$10,950
Current Other 4	\$25,000
Over/Under	(\$14,050

FILE NAME: HHLONGB.WK3/fm3



4



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31-Aug-93

WORKSHEET II					For Systems & Portions You Purchased		
x Information			For Systems & Portions of SystemsYou Built	Ì	Acquisition Information	Entry	
			400000000000000000000000000000000000000		\$	0.0000000000000000000000000000000000000	
d Tax Rate	ı		Construction Information		System Classification	50000 V ((1000000000000000000000000000000	
ate Tax Rate			Original Construction Cost		If Large Urban Enter 1		
77 3 / 1 T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.5		Plus: Rebuilds & Upgrades		if Suburban Enter 2		
					If Small Town Urban Enter 3		
			Budgeted 12 Month Constr.		If Rural Enter 4		
System Life information			Average Age of Plant (Years)	Aerisi Milas			
	12		Accumulated Deficit		Underground Miles	<b> </b>	
					Average Age of Plant & Equipt (Today)		
her Info			Accumulated Deferred Taxes		Average Year of Acquisition		
a constant and a cons					Total Homes Passed		
			Customer Deposits		Total Subscribers	ļ <u>.</u>	
rrent Year					Number of Active Channels		
			Current Inventory		Annual Revenues	ļ <u>.</u>	
					Annual Operating Expenses	<u> </u>	
					Converters in Use ? Yes=1 No=0		
			Current Acquired Plant Value		If No End of Worksheet		
			William Company of the Company of th		If Yes Percent of Bube With:		
					System Owned Standard Units	<u> </u>	
			Current Deferred Start—up/Operating Costs Amount		System Owned Addressable Units	<u> </u>	
ost of Capital	Actuals	Adis		Annual cost %		8	
abt	\$12,921,115			8,00%		Ĭ	
uity	7,452,595			25.00%			
her 1	7,432,500			20.00%		4	
her 2						3	
her 3						ā.	
					AND		
her_4 her_5					<b>200</b>	t e	

31-Aug-93

COST & DEFERRED OPERATING LOSSES - 3 & ASSUMPTIONS

#### ATA FROM THE COST OF SERVICE FORM

MINITION THE GOOT OF BEHINDE FORM	<u>-</u>
	1993
on riter 1	5
r 2 xin, <b>enter 3</b>	
ş	1,400.00 0.00
stem Plant and Equipment (Years)	8 1986
ed by Cable	47,000 29,000
Channels	30
Revenues Expenses	\$9,437,000 \$5,609,000
? (Yes=1; No=0) stions	1
of total customers with:  I Standard Converters  I Addressable Converters	30% 20%

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٠d	οп	Comba	tations	from	System	Statistics
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plied:

Factor for Acquisition Year
It for Acquisition Year

ning Revenue Factor (i.e., Acquisition Year)

3	1,400.00 <u>0.00</u> 1,400.00	100% <u>0%</u> 100%								
assed per Plant Mile)	33.6									
ed by Cable	47,000 29,000									
of Homes Passed	61.7%									
per Subscriber per Month : Margin	\$27.12 40.6%									
ins for Construction and Revenue Calculations										
	Year 1	Year 2	Year 3	Year	Year 5	Year	Yeer 7	Year	Year 9	Yesar 10
Period (assumes 2 crews @ 20 miles/month)	•	-	J	•	•	·	•	•	•	10
Added Per Year	480	480	440	0	Q	0	0	0	0	0
ulative Mileage	480	960	1400	1400	1400	1400	1400	1400	1400	1400
W	40.414	10.114	14 774	0	0	0	0			_
r Year Homes Passed	18,114 16,114	16,114 32,229	14,771 47,000	47,000	47,000	47,000	47,000	0 47,000	0 47,000	0 47,000
nomes rassed	10,114	JE,EEB	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000
Subs	0	1,657	6,629	15,439	23,449	28,089	29,000	29,000	29,000	29,000
∜ <b>S</b>	1,657	6,629	15,439	23,449	26,089	29,000	29,000	29,000	29,000	29,000
bs	829	4,143	11,034	19,444	25,769	28,544	29,000	29,000	29,000	29,000
ning Penetration	0.0%	10.3%	20.6%	32.8%	49.9%	59.8%	61.7%	61,7%	61.7%	61.7%
q Penetration	10.3%	20.6%	32.8%	49.9%	59.6%	61.7%	81.7%	81.7%	61.7% 61.7%	61.7%
ge Penetration	5.1%	15.4%	26.7%	41.4%	54.8%	60.7%	61.7%	61.7%	81.7%	61.7%
g- ·								•	•	***************************************
	1975	1976	<u> 1977</u>	<u>1976</u> 0.7959	<u>1979</u> 0.8080	<u>1980</u> 0.8203	1981	1982	<u>1963</u>	1964
Construction Costs (pre~1980 = estimates) *	0.7606	0.7722	0.7839	0.7 <b>959</b>	0.8080	0.8203	0.8429	0.8625	0.8800	0.8964
e (Annual Average) **	7.9%	6.8%	6.8%	9.1%	12.7%	15.3%	18.9%	14.9%	10.8%	12.0%
11993 = 1.0000) ***	0.2047	0.2116	0.2452	0.2748	0.3117	0.3634	0.4243	0.4896	0.5443	0.5905

0.9040 8.4% 0.6640

Source: Producer Price Index and Commodity Code Index — See Page G
 Source: International Financial Statistics, 1991 Yearbook and August 1993.
 Source: Calculated using data included in Paul Kagan's 1992 Cable TV Financial Databook — See Pages J1 & J2.

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	Estimated Reg	Estimated Replacement Cost per Mile Today (by System Classification)					
			Small Town				
ction Cost Assumptions	Large Urban	Suburbar	Urbar	Rurai			
er Channel	\$18,000	\$15,000	\$12,000	\$10,000			
osts	\$540,000	\$450,000	\$360,000	\$300,000			
per Mile	\$20,000	\$18,000	\$15,000	\$12,000			
int Cost per Mile	\$50,000	\$25,000	\$18,000	\$15,000			
tive and Inactive Subscriber Drop	\$80	\$75	\$70	\$85			
rter Cost per Converter	\$75	\$60	\$50	\$40			
verter Cost per Converter	\$100	\$103	\$106	\$110			

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ction Cost Assumptions

er Channel osts

per Mile nt Cost per Mile

tive and Inactive Subscriber Drop

ter Cost per Converter verter Cost per Converter Estimate includes headend equipment and building, satellite dishes, towers, antennas, test equipment, studio equipment, and all other technical and non—technical equipment needed to operate the system